

Dax All Set to Woo Partners with New Schemes

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Dax Networks, a provider of networking products, has plans to launch a complete suite of [networking](#) infrastructure solutions in India. The product [portfolio](#) will include Dax Core NI solutions, Structured Cabling NI solutions, Voice NI solutions, Convergence NI Solutions, Dax Data Acquisition and Device Management solutions.

Currently operating in India with around 200 Authorized Dax Solution Providers (ADSPs), the company aims at tapping the huge [SMB](#) market through this ADSP network. Dax's networking solutions will help ADSPs to proactively address the networking needs of potential SMB customers.

In an attempt to achieve that the company will offer intense training [programme](#) for its ADSPs, along with various incentive [schemes](#) for them.