



- Routers and switches contributed 70% of the revenue
- Introduced the new category of data acquisition and device management

Dax Networks

RANK
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FY '09 witnessed twin focus from Dax on rural networking and SMBs. As part of the rural focus, Dax networked 4,937 village kiosks in West Bengal through its partner, SREI Sahaj E-Village. It rolled out another 5,000 kiosks in UP, Assam and Tamil Nadu. To address the SMBs, Dax projected itself as a solutions player and partnered more than 200 channel resellers. The company even extended hands-on technical training programs on switching, routing, and cabling to twenty-five cities. Top enterprise customer wins included Suzlon, Salem Steel Plant, and Railtel Corporation of India.

- **COO:** Sudha Jagdish ● **Start-up Year:** 1986 ● **Products & Services:** Networking products and services ● **Employees:** 134
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