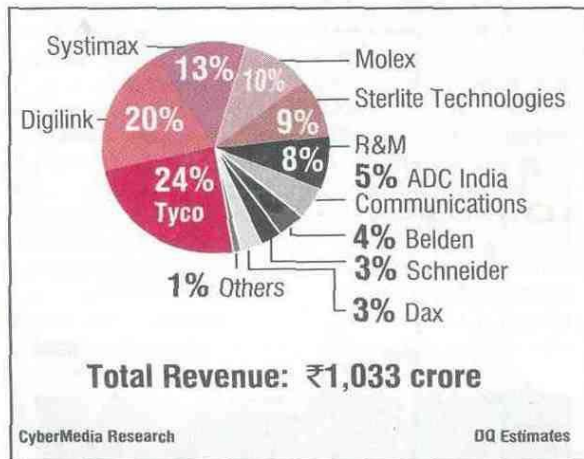
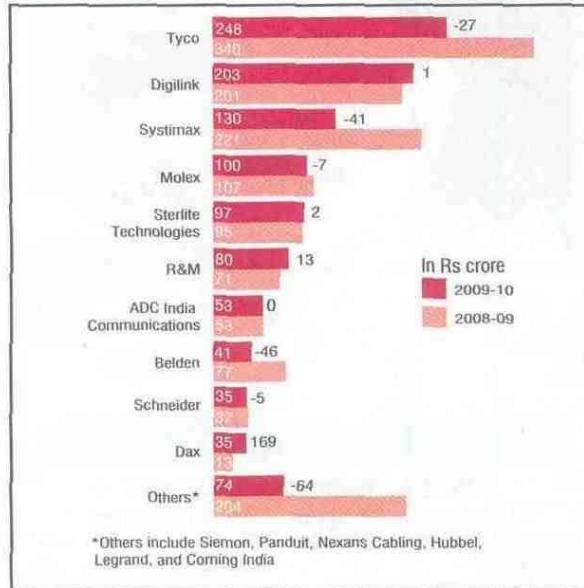


Analyzing the structured cabling market: Vendor Dossier

The total market size and individual vendor figures are based on end user revenues



The market leader Tyco could become bigger following the acquisition of ADC; the market is awaiting further consolidation that could mean the end of a few more vendors



Except R&M and Dax Networks, all other vendors had to bear the brunt due to recession. With Tyco's acquisition of ADC India Communications and possibilities of further consolidation, this market dynamics could change significantly in FY '11